

Tony Sarno

Vice President

Agency Leasing, Industrial,
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Current responsibilities

As Vice President, Tony Sarno provides real estate advisory and brokerage services to clients throughout the North Bay. Tony works alongside The Dowling-Bracco Team members Glen Dowling and Chris Neeb, covering the office and industrial markets of Sonoma and Marin Counties.

Experience

Tony has been involved in commercial real estate in and around the North Bay for the past 13 years. Prior to joining JLL, Tony spent a combined 9 years with Cushman & Wakefield Inc. and Keegan & Coppin. Prior to working at Keegan & Coppin, Tony spent 4 years as leasing manager for local developer and property manager Basin Street Properties, who's holdings at that time consisted of in excess of 1 million square feet in the North Bay.

Tony has been instrumental in the sale of several significant office and industrial buildings in the San Francisco North Bay Area, totaling in excess of 1,000,000 square feet and \$100,000,000.

Notable transactions:

- 11-Building Portfolio Sale in Petaluma totaling approximately 575,000 SF
- Sale of 2200 South McDowell in Petaluma, a 185,000 SF industrial building
- Sale of Basin Street Landing, a 70,000 SF mixed-use project in downtown Petaluma
- Sale of 4040 Civic Center Drive, a 130,000 SF office building in San Rafael
- Sale of 3850-3880 Brickway Blvd, two office buildings in Santa Rosa totaling 126,585 SF
- Sale of 6400 State Farm Drive, a 283,230 SF office building on over 30 acres
- 35,000 Square Foot office Lease at 5900 State Farm Drive in Rohnert Park

Education and affiliations

Tony earned his bachelor of science in Business Administration with a dual concentration in Strategic Management and Marketing, at California State University, Sacramento. He has been serving on the Board of Directors for the Petaluma Area Chamber of Commerce for the past 9 years, where he was President from 2013-2014. Tony is also currently on the Board of Directors for the Petaluma Health Center, which he has been serving on since 2011, and President since 2014.

Tony was a 2015 Honoree of the North Bay's Business Journal's annual Forty under 40 award, which honors the North Bay's Leading Young Professionals. Tony lives in Petaluma with his wife, daughter and two sons.